

Sr. Executive / Manager Sales & Marketing

Brunel International is a leading provider of oil and gas services. We are looking for an experienced Sr. Executive / Manager to join our Sales & Marketing team. The successful candidate will be responsible for identifying sales prospects and leads, pitching and selling goods and services, and maintaining good relationships with existing and prospective client.

Summary

- Publication: PUB402227
- Market: Energy
- Industry: Oil & Gas
- Area of expertise: Drilling, Completions & Geosciences
- Hours per week: 48
- Education level: Professional Bachelor
- Closing date: Friday, August 11, 2023

Job

The Sr. Executive / Manager – Sales & Marketing will be responsible for seeking out new companies, technologies, and business opportunities to

improve company's position and market share. They will also be tasked with getting new business for the company at maximum profit, daily visits to end users, following up on day-to-day tasks, discussing opportunities, operations, marketing etc., making bids are delivered to tender box on time, training assigned staff as required, creating excellent customer relations and fostering existing ones.

About you

- Bachelor's Degree; an MBA is desirable;• 15+ years of experience in Sales in the Oil & Gas sector;
- 5+ years of experience in managing a sales team;• Extensive knowledge of customer requirements and market demands;
- Excellent communication, negotiation skills & interpersonal skills; • The ability to prospect new accounts with proven track record in developing business plans and executing them;
- The ability to create excellent customer relations and foster existing ones;• Excellent organizational skills with the ability to prioritize multiple tasks to meet deadlines.

What we offer

We offer a competitive salary package commensurate with experience along with a comprehensive benefits package including medical insurance. This is an excellent opportunity for a motivated individual who wants to make an impact on our company's success.

Feel free to contact

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