

PERSONAL INFORMATION

NAME: AMJAD I. A. ISSA

Address : Palestine- Nablus

To connect : 00970 595449903

Email: AMHRH@HOTMAIL.COM



EXPERIENCE

2007 – 2018

LECTURER- TEACHING MEMBER, AL-QUDS OPEN UNIVERSITY

Work in the Faculty of Economics and Administrative Sciences for a variety of subjects in economics and management sciences (part time work)

2018-2017

LECTURER- TEACHING MEMBER, Al-Tira College

Work in the Faculty of Economics and Administrative Sciences for a variety of subjects in economics and management sciences

LECTURER- Teaching member, University Of The People, USA.

Work in the Faculty of Economics and Administrative Sciences for a variety of subjects in economics and management sciences

1999 – 2009

SERVICE CENTER MONITOR, PALESTINE TELECOM COMPANY (PALTEL)

Providing telecommunications services to the largest company in Palestine and supervising the work team.

2019-2009

DIRECTOR - PALESTINIAN INVESTMENT PROMOTION AGENCY

Director of the Economic Sectors and Investment Opportunities Department.
Implementation of studies on economic sectors and access to investment opportunities and marketing to investors from home and abroad.

2013 – 2016

MUNICIPALITY MEMBER - BETA MUNICIPALITY

Work on building the development plan for Beita and the surrounding villages, presenting and analyzing feasibility studies for development projects, planning related to the economy (PART TIME WORK)

2020-2021

HEAD OF CORPORATE DEPARTMENT - THE PALESTINIAN MINISTRY OF NATIONAL ECONOMY

Responsible for registering companies and the services related to them, whether by a change in its structure, a change in the form of activity or an amendment in the partners and all the amendments related to the company, And it continues to work until now.

EDUCATION

2002 - 2005

MASTER, ECONOMIC POLICIES, AN-NAJAH NATIONAL UNIVERSITY

36 credit hours for more than eleven courses in various subjects in economics and economic analysis

And then a master's thesis entitled credit policies for banks operating in Palestine

1992 - 1998

BACHELOR'S DEGREE - MANAGEMENT AND ACCOUNTING, QUDS UNIVERSITY

133 credit hours on management and accounting theories, and then a bachelor's thesis

1987 – 1990

DIPLOMA – COMMUNICATION, AN INTERNATIONAL INSTITUTE IN EGYPT

Technical diploma for technical communication and the use of frequencies, wireless communication and communication tools

SKILLS

- Economic feasibility studies
- Doing research
- Teaching and training
- Project management
- Analysis and access to investment opportunities
- Promotion
- Implementation of workshops and conferences
- Lead a team work

ACTIVITIES

Workshops, seminars and conferences outside Palestine:

Activity title	Despicable State	Duration	My turn as a participant
Developing and building development investment zones	China	22 days	training course
Participating in the Turkish experience in enhancing the investment climate as a success story	Turkey	5 days	Participate as a trainee
Enhancing Investment Climate	Jordan	2 days	presenting a research paper entitled Mechanisms for
capacity building on investment promotion	Malaysia	5 days	training course

Participations and research activities

Activity	Description
Submit a research paper	Participation in the economic conference held on October 15, 2012 in Ramallah, Palestine, under the title Toward Enhancing Competitiveness of Palestinian Products, The research paper was titled " The import substitution strategy As a possible option to enhance the competitiveness of Palestinian products and stimulate investment

Master's Thesis

The credit policies of the banks operating in Palestine were published in many websites and magazines, including <https://repository.najah.edu/handle/20.500.11888/6846>

participation in the economic conference, Bethlehem conference(2010)

Conducting studies on investment opportunities and marketing them for investors and businessmen participating in the conference through business meetings

Various training courses such as computer skills, financial analysis, languages, event management, marketing, communication, use of social media tools, and more