

Shatha Abdel-jabbar Barhoush

Palestine +970569737434 <u>sh.barhoush@gmail.com</u> Linkedin:

shatha barhoush

Facebook: Shatha Barhoush

Female | Date of birth 16/10/1997 | Palestinian

Career Objective

I aim to increase the effectiveness of my abilities by increasing the knowledge and applying the skills I have to serve and develop the workplace

I am able to work both independently and in a team and adapt urgently to changes in roles, situations and responsibilities. I am easy going, with good communication skills.

Education and Qualifications

- 2014-2015 tawjihi literary stream, kafr Al-labad Girls Sec. Tulkarm, Palestine.
 With Average: 97
- 2015-2019 Bachelor of Finance and Banking from Palestine Technical University khadorui.

Working Experience

Sales Officer - Palestine Poultry Company (Aziza)- PPC

January 2020- 2024

Main tasks;

- Communicating with existing clients and Attracting new customers to the company.
- Promote the company's new products to existing and potential clients.
- Show the products to customers and provide a complete description of them to convince them to buy.
- Developing and updating product information and communicating it to customers.
- Communicating with clients and taking their requests and arranging them according to the company's policy
- Follow up on delivery, fulfill orders and solve customer problem.
- Ensure debt collection and payments are made on time according to the credit policy.
- Implement marketing campaigns over the phone to increase sales.
- Preparing reports on workflow and submitting them to the sales manager.
- Sending the executed application documents to the Finance Department to complete their procedures and then to the archive.
- Attending meetings, contributing to setting goals and plans, and reporting competitors.
- Preparing and arranging the visit schedule for clients and submitting it to the sales manager.

Training courses

- 2013 Youth Initiatives and Leadership (30 hours) Association for Rural Development Efforts
- 2013- 2014 Discussions of the Palestinian debate forum (3 months) Ministry of Education & Higher Education
- 2014 Youth Empowerment (30 hours) Foundation giz
- 2015-2016 Young Arab Voice Debates (50 hours) British Council
- - 2017 Palestine Debates (3 months) Palestinian Foundation
- 2017-2018 Bisan Enterprise system (40 hours) Khadouri University in partnership with Bisan
- -2018 Monetary Authority System (30 hours) Monetary Authority
- -2018 trainer of debates with young Mediterranean voice British council
- -2019 Arab Bank Assets (30 hours) Arab Bank in partnership with khadorui University

Banking and financial sciences Skills

- Demonstrated commitment, motivation and enthusiasm
- Creative, innovative, and open to new ideas in Banking and financial sciences
- Professional attitude and in a constant quest for development

Communication skills

- Good communicator, listener and presenter
- Good English & Arabic Languages
- Ability to communicate and build social relationships
- Ability to write official letters
- Ability to manage dialogue and listen carefully and understand the opinion and opinion of the other
- Creative thinking

Interpersonal skills

- Set up priorities and meeting dead lines
- Problem solving and troubleshooting skills
- Leadership and effective people management skills
- Organization and good time management skills

Other information

- High ability to organize work
- Working with a team Organization and time management
- Creative writing skill
- Public Speaking